<u>Chamberlain realty commission plans</u>

We proudly offer a variety of commission plans! All agents have an annual \$10,000 cap. All transactions incur a \$150 transaction fee in addition to your commission plan and count towards your annual cap of \$10,000. The transaction fee occurs regardless of capped status. You can change plans at any time but transactions under contract will stay under the previous plan.

THE SOLO PLAN

Looking for a simple, no frills plan that allows you to run your business how you want? The SOLO plan is great for those that want to provide their own tools and signs.

SOLO PLAN TOOLS

Brokermint
On-going training
Broker support hot-line
Legal services
(E&O insurance, advice, etc)

93% NO ADDITIONAL FEES

TEAMS

Planning to join a team? Here's how it works at Chamberlain:

You'll be added to our All Access Plan and enjoy all the plan benefits.

You'll pay 10% of each closing to Chamberlain plus the transaction fee.

You'll decide the percentage of commission that goes to your team leader.

Interested in leading a team? Let's talk!

THE ALL ACCESS PLAN

Looking for a solution for your business to set you apart and give your business a competitive advantage? The all access plan will give you everything you need AND allows you to choose from three different payment plans.

CHAMBERLAIN TOOL KIT

YLOPO Access w/ AI follow up
Property valuation page for instant property value
Follow UP Boss Industry Leading CRM (texting, email,
& follow up campaigns)
Your own agent landing page w/ lead capture & property search
Co-Star Access for commercial listings
Cole Realty resource for Farm listing data

MARKETING

LCAMARKETINGCENTER.COM Design Suite
Signage including property for sale signs (attach your own rider),
open house signs, and directional for sale signs
Chamberlain folders & brochures
Free head shots
Business card reimbursement \$30/year
Custom Chamberlain email (not required)

ADDITIONAL SUPPORT

Brokermint
Broker support hot-line
On-going training
Legal services (advice, E&O insurance, etc)
Free CE classes
Free studio and office use

93% YOU PAY \$1000/YR OR \$100/MO.

100% YOU PAY \$400/CLOSING

Transaction fee Details

THE CHAMBERLAIN TRANSACTION FEE IS \$150 PER AGENT PER TRANSACTION

Only 1 fee is due when double siding the contract VA loans are exempt

Transactions with commission under \$1500 are exempt
Your fee counts towards your \$10,000 cap
You can pass this fee on to your client or pay it yourself

Chamberlain ambassadors

Looking for a way to earn additional income by telling people about Chamberlain? We love when our agents tell other agents about Chamberlain! We have 3 ways you can receive compensation for bringing additional agents into the brokerage.

Choose one of these 3 options each time you bring an agent into Chamberlain.

221 Referral

OPTION #1

For every agent you recruit to Chamberlain you receive a cut of their commissions for their first 3 years at Chamberlain. Don't worry, it comes out of our pocket, not theirs.

You'll receive a monthly check based on the production of the agent you recruited for their first 3 years at Chamberlain.

2% YEAR ONE 2% YEAR TWO 1% YEAR THREE

Cash Now

OPTION #2

Looking for a way to make cash now? Choose the cash now option! This no hassle option eliminates wondering if they will produce or what your referral money will be.

For every agent you recruit into Chamberlain we will hand you a one time payment of \$500.

**Applies to new agents joining

\$500 CASH MONEY

SPIN THE WHEEL

OPTION #3

Want to have some fun! Choose to spin the wheel for a chance to win incredible prizes including cash options.

You'll receive points for recruiting activities and bonus points when an agent joins Chamberlain. You get to spin the wheel every time you hit 10,000 points.

*See point menu for additional details.



LET'S TALK TEAMS

Thinking of leading a real estate team? Strong team environments can produce incredible real estate agents by working together to succeed. Team leaders typically provide some coaching, encouragement, and support to help their team grow. Whether you plan to provide leads, accountability, social opportunities or other incentives you have flexibility to create the team that works best for you.

Chamberlain agents on teams pay a 10% split to Chamberlain plus the transaction fee before paying their team split to you. Agents on teams are included on the All Access Plan and can enjoy all the benefits the plan has to offer with zero additional out of pocket fees.

Your team will help reduce your cap! While all agents have a \$10,000 annual cap, team leaders can have their cap reduced by their team. For every agent on the team the leader will have their annual cap reduced by \$500. Have 4 people on your team? You now have an annual cap of \$8,000.

Give Grant a call to find out more about team leading.



<u>Brand New Buildings</u>

We are proud to share our new permanent buildings with you! We now have beautiful offices in SW OKC, Yukon, and Edmond that our agents can enjoy.

Private office space is available for rent at the South OKC office as well.

I've read the commission plans listed above.

I understand there is a \$150 transaction fee each transaction and an annual \$10,000 cap.

I understand I can switch commission plans anytime for deals that are not pending.

The plan I am choosing today is:

New Agent Plan During My First Three					
☐Solo Plan					
All Access	93% + \$1000 for the year				
	93% + \$100 monthly 88% no monthly				
	\$400 flat fee per closing				
☐ Team	My Team Leader is:				
My name is:					
Agent Signature:					

ONLY USE THIS FORM IF YOU CHOSE A COMMISSION PLAN THAT HAS A MONTHLY FEE

Chamberlain Credit Card Authorization Form

Please complete all fields if you've selected a commission plan that requires monthly or annual payment. You may cancel this authorization at any time by contacting us. This authorization will remain in effect until cancelled.

Credit Card Information					
Card Type:	☐ MasterCard	\Box VISA	□ Discover	\Box AMEX	
	□ Other				
Cardholder Name (as shown on card):					
Card Number	::				
	Pate (mm/yy):				
Cardholder ZIP Code (from credit card billing address):					
I,, authorize Chamberlain Realty LLC_to charge my above printed credit card for \$ per month for the Chamberlain commission split plan.					
I understand that my information will be saved to file for future transactions on my account. I acknowledge this commission plan can be changed with 30 days notice to my broker with no additional fees or penalties added. I acknowledge the charge will be made on the 20th day of each month, unless otherwise communicated by the broker in charge.					
Agent Signa	.ture		Dat	e	

For More Info 405-308-7509 Grant@ChamberlainRealtyllc.com